

INCOTERMS® 2020



Forwarding is our passion. Since 1879.



| | Complete name | Sellers facility | First carrier | Alongside vessel POL | on Board | on Arrival | Alongside vessel POD | Destination Place | Buyers facility |
|------------|-----------------------------|------------------|---------------|----------------------|----------|------------|----------------------|-------------------|-----------------|
| EXW | Ex works | ! | | | | | | | |
| FCA | Free Carrier | ! | | | | | | | |
| FAS | Free alongside ship | | ! | | | | | | |
| FOB | Free on Board | | | ! | | | | | |
| CFR | Cost and Freight | | | ! | | | | | |
| CIF | Cost, Insurance, Freight | | | ! | | | | | |
| CPT | Carriage paid to | ! | | | | | | | |
| CIP | Carriage/Insurance paid to | ! | | | | | | | |
| DAP | Delivered at Place | | | | | | ! | | |
| DPU | Delivered at Place Unloaded | | | | | | | | ! |
| DDP | Delivered duty Paid | | | | | | | | ! |

Sellers obligation (costs & organisation)
 Buyers obligation (costs & organisation)
 ! = Transfer of Risk

* Incoterms® are a trademark** of the International Chamber of Commerce, a private business organization that has been committed to the facilitation of international trade, since its founding in 1919.

** registered in several countries.